



*Trusted Advisors for Growth*

**Webinar  
7.2.2020**



# Restart Process Improvement



# Restart Process Improvement

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- **Everyone attending the webinar is muted. To ask a question, type your question in the Questions text box on your GoToMeeting control panel.**
- **We will ask questions, time permitting, at the end of the presentation.**
- **If there are questions that we are not able to get to, we will provide the questions and answers for everyone in a follow-up email distributed tomorrow.**
- **This webinar is being recorded. The link to the recording will be included in the follow-up email.**
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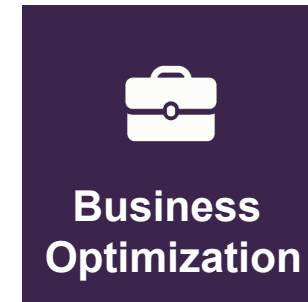
# Kansas Manufacturing Solutions

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## Kansas Manufacturing Solutions (KMS)

**KMS' mission is to grow Kansas manufacturing by delivering solutions to small and medium sized manufacturers with value driven results.**

### 5 Core Competencies





# Restart Process Improvement (PI)

July 2, 2020

Kathy Kent Toney & Michael Cantu'

7/1/2020

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# Agenda



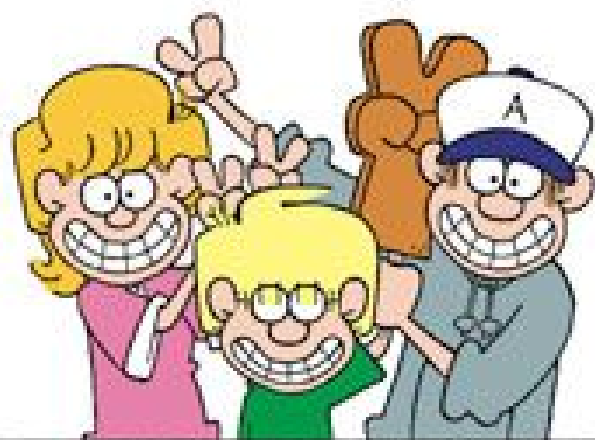


“ The most  
damaging phrase  
in the language  
is

***We've  
always done  
it this way!***

*-Grace Hopper*





# FoxTrot

by Bill Amend



www.foxtrot.com twitter: @billamend



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MOST PEOPLE  
TOSS PIZZAS  
IN THE AIR  
BEFORE  
COOKING  
THEM.

HEY, EVERY  
PROCESS CAN BE  
IMPROVED.

4-25  
MAD



# “Good” Solution For PI DIY Option

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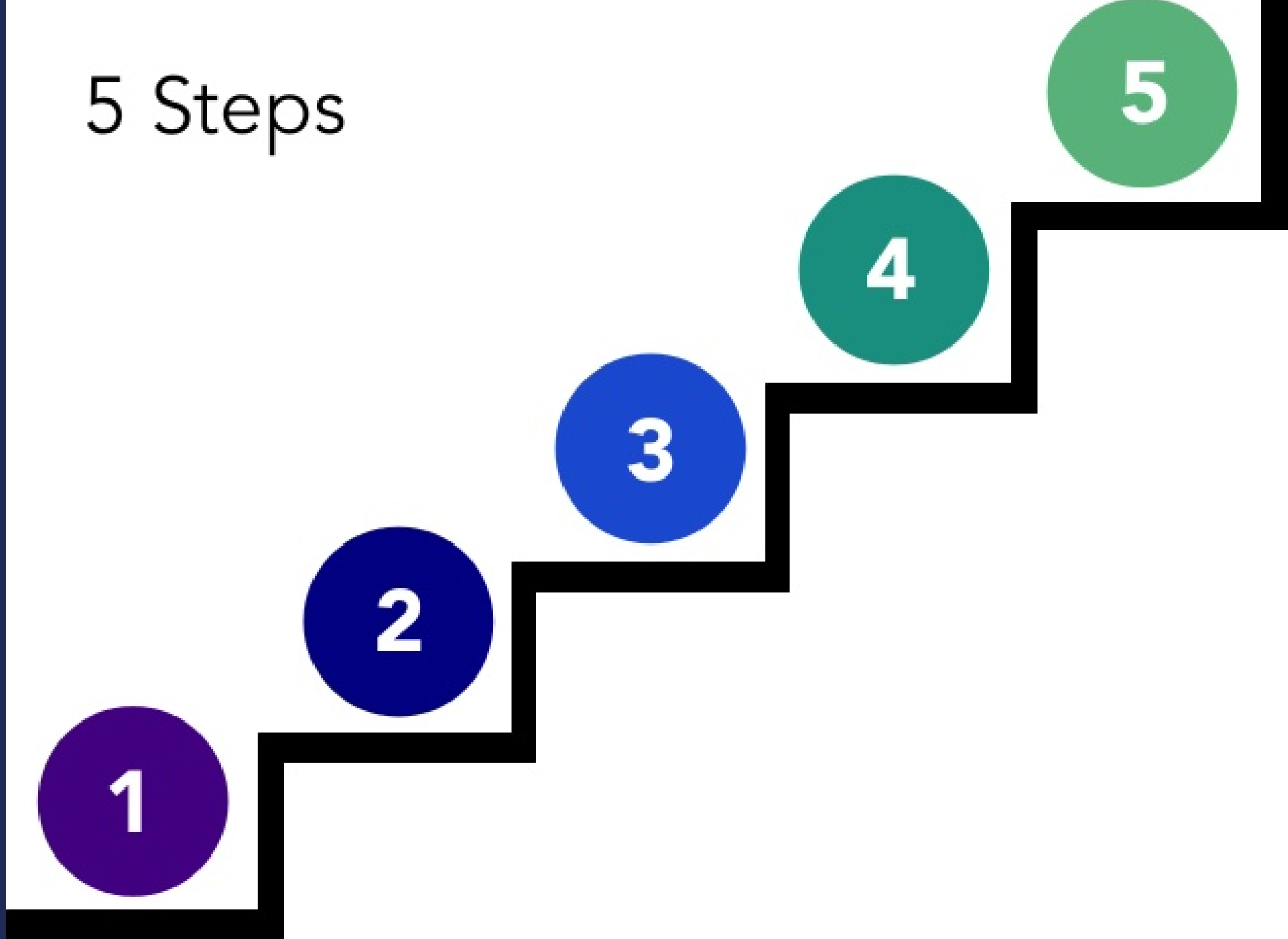
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# DIY

5 Steps



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# “Good” Works Better When...

- Have some employees on staff with some PI experience
- Have bandwidth to perform the work yourself
- Know what challenges you want to address
- Don't have sufficient funds to hire a consultant



# “Good” Solution

## STEP 1

- Choose the Process Improvement Project



# “Good” Solution

- Map the Process

**STEP 3**



# “Good” Solution

## STEP 6

- Improve the Process





# “Good” Solution

- Develop Metrics, Controls & Tools

**STEP 7**



# “Good” Solution

## STEP 9

- Prep for Process Roll-out



# “Better” Solution For PI If You Don’t Want to Do It Yourself...

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16



# “Better” Works Best When...

- Don't have employees that are knowledgeable about running a PI effort
- If knowledgeable, don't have time to run a PI project
- PI needs are plentiful—don't know where to start
- Are open to bringing in outside to tackle projects



# “Better” Solution

- Hire a consultant
- Discovery process
  - Help identify high-priority projects





# “Better” Solution



Photo by Fidel Fernando on Unsplash

You know where to start...

- Hire a consultant

In either case...

- Deeper-dive Discovery
- Kaizen
- Attack next improvement



# Success Story





# “Best” Solution For PI

## Biggest Bang for Your Buck

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21



# “Best” Solution

## Process Improvement + Process Automation





# “Best” Works Best When...

- Processes contain a high volume of repetitive/manual tasks
- Employees are not highly engaged
- Opportunities exist for saving money/increasing efficiency
- Becoming or remaining more competitive



# “Best” Solution

- Hire two consultants
- Dual Discovery
- Identify opportunities
- Rank opportunities
- Define cultural impact



# “Best” Solution



- Create budget
- Rehearse impact
- Start implementation
- Train employees



# Success Story





# In Closing...

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27



# Questions

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28





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# Q&A and Final Notes

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- **To ask a question, type your question in the Q/A text box using your GoToMeeting panel.**
- **Additional content on process improvement will be posted to the WEAREKMS.com website blog and the KMS newsletter over the next few weeks.**
  - *Subscribe to the KMS newsletter at the bottom of the WEAREKMS.com website to get this information automatically distributed to you when the content is published*
- **Replay information**
  - **Webinar follow-up/playback information will be distributed to you tomorrow via email.**